## Windsor Income 3+ Strategy (WI6)

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maintain investment assets with WSI of at least \$1.0m

# WINDS OR securities inc

### Background

Windsor Securities is a SEC-Registered Investment advisor which has managed client assets on a discretionary basis since 1973. MFIP, Inc., an NFA member, is registered with the CFTC as a Commodity Trading Advisor and Commodity Pool Operator. MFIP Inc., and Windsor Securities (together "WSI") are affiliated through common ownership and personnel.

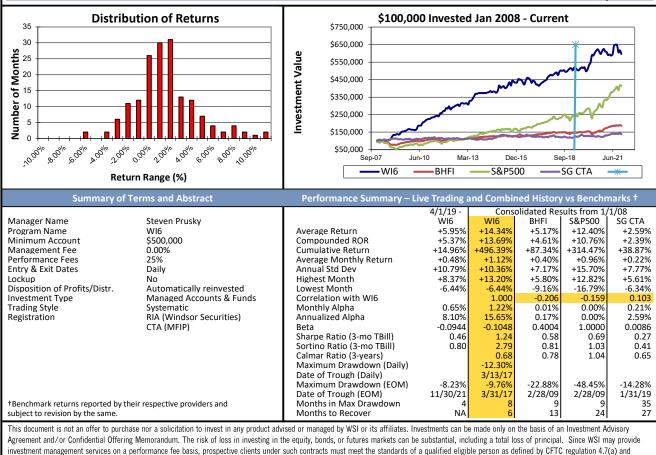
#### **Investment Philosophy and Objectives**

Wi3 uses proprietary mathematical models to discern the probability of broad-market short-term moves in bonds and interest rates, and invests assets through frequent re-allocation among long-maturity U.S. Treasury bond-linked mutual funds, futures, or ETFs. Wi6 utilizes Wi3's signals, which can be invested long or short, and increases their exposure up to the equivalent of 130% exposure to the iShares 20+ Year Treasury Bond ETF (TLT). Objectives are to achieve increased Alpha and reduced Beta; capital growth uncorrelated with equity, bond, and CTA indexes; absolute returns in all market scenarios; and added-value diversification to portfolios with other assets.

#### Back-tested Model Performance

The WI6 trading strategy began April 1, 2019. Its predecessor strategies, WI3 and WI2 began September 1, 2018 and September 1, 2015, respectively. WI3 adds a complement of trendanalysis indicators to eliminate WI2's low-conviction signals. These filters reduce WI3's market exposure without reducing its return profile. WI6 employs WI3's signals with greater market exposure, resulting in an investment of either 100% or 50% in Profunds US Government Plus, when long, and 75% in Profunds Rising Rate Opportunity, when short. Simulated results, from January 2003 through August 2018, are based upon theoretical investments in the aforementioned Profunds. There are limitations to simulated returns: please see the attached disclosure language. The pro-forma results of the original WI2 have been examined by ACA Performance Services; and a performance certification of the actual trading of the WI2 strategy has been completed. The actual trading results for the WI6 or WI3 strategies have not been subject to an external review. Returns shown are net of a performance fee of 25%, assessed when the account reaches a new end-of-month high water mark.

ACTUAL TRADING RESULTS														
	<u>Jan</u>	<u>Feb</u>	Mar	<u>Apr</u>	May	<u>Jun</u>	<u>Jul</u>	Aug	<u>Sep</u>	<u>Oct</u>	Nov	Dec	Year	
2021	-0.65%	-2.82%	0.69%	-1.08%	1.05%	8.37%	0.92%	-0.32%	-6.44%	1.90%	-3.43%		-2.47%	
2020	5.24%	2.42%	7.97%	-0.37%	2.64%	2.12%	1.20%	-2.27%	-2.05%	3.01%	1.67%	-2.19%	20.60%	
				-0.50%	-1.99%	-0.47%	1.72%	1.57%	-0.81%	0.84%	-4.34%	1.85%		
PRO FORMA RESULTS														
2019	0.13%	-2.17%	3.03%	-0.50%	-1.99%	-0.47%	1.72%	1.57%	-0.81%	0.84%	-4.34%	1.85%	-1.37%	
2018	1.06%	1.66%	0.73%	-3.12%	4.35%	1.19%	-0.34%	0.83%	-1.93%	0.43%	1.86%	1.53%	8.36%	
2017	-3.82%	-0.13%	-1.76%	2.36%	1.77%	1.20%	1.52%	1.14%	3.43%	1.61%	1.23%	-0.66%	7.94%	
2016	4.42%	-0.86%	0.16%	-3.00%	-3.36%	5.24%	3.58%	-0.24%	-1.92%	-3.85%	2.65%	-0.98%	1.33%	
2015	-3.20%	1.38%	1.02%	-2.48%	0.64%	3.45%	3.80%	-4.25%	7.28%	-2.06%	-0.95%	0.14%	4.24%	
2014	-0.43%	0.44%	-0.35%	0.88%	0.46%	1.64%	-1.51%	0.99%	-0.46%	-1.42%	2.76%	7.92%	11.12%	
2013	0.50%	0.15%	-2.12%	6.57%	0.54%	3.08%	4.74%	3.62%	-0.04%	1.19%	-0.19%	0.46%	19.75%	
2012	-0.78%	4.45%	-6.12%	3.42%	1.41%	2.17%	1.25%	1.39%	-2.67%	4.47%	1.11%	-1.14%	8.79%	
2011	0.33%	2.80%	1.11%	0.52%	2.68%	0.00%	-0.56%	6.96%	0.29%	4.78%	0.52%	5.56%	27.65%	
2010	-1.02%	-0.09%	-0.98%	4.73%	10.05%	0.70%	0.62%	8.44%	1.90%	3.90%	2.59%	1.50%	36.70%	
2009	-0.16%	2.77%	1.39%	-2.40%	7.11%	5.58%	-0.04%	2.39%	1.98%	3.77%	0.82%	-1.55%	23.44%	
2008	0.76%	-1.10%	2.77%	-1.00%	0.55%	-0.29%	0.07%	0.77%	3.84%	0.97%	13.20%	9.68%	33.44%	



PLEASE SEE IMPORTANT DISCLOSURE INFORMATION ON FOLLOWING PAGE

#### **IMPORTANT DISCLOSURE INFORMATION AND DISCLAIMERS – WI6**

The referenced strategies are proprietary to Windsor Securities Inc. and MFIP Inc. (together, "WSI"). All strategies are systematic and are rarely overridden by WSI.

#### WSI Strategies:

<u>WTAS/MTAS:</u> Trades equity-based instruments, long or short, once per week and exits that position at or before the end of the same week. Always trades with an exposure of beta 1. Results (both pro-forma and actual) were derived from taking equal positions in market instruments (ProFunds mutual funds or emini index futures) linked to the S&P 500 and NASDAQ-100, long or short. Prior to June 1988, pro-forma returns are based upon the daily average of the S&P 500 and NASDAQ-100 indices directly

<u>WI2/MI2/WI3/MI3-a/WI6/MI6:</u> Trades fixed-income based instruments, long or short, on average 2 times per week, with a maximum exposure of beta 1 for WI2/MI2/WI3/MI3-a, and beta 1.6 for the beta-enhanced WI6/MI6. Results (both pro-forma and actual) were derived through investments in ProFunds bond index funds (U.S. Government Plus with direct correlation to US long bonds and Rising Rates with inverse correlation to the same), Ultra U.S. Treasury Bond futures and/or TLT/TBT.

<u>WPNS/MPNS:</u> Trades equity-based instruments, long only, on average 2 times per week, with a maximum exposure of beta 1. Returns (both pro-forma and actual) were derived through investments in ProFunds mutual funds corresponding to the S&P 500, Nasdaq 100, and Russell 2000; or through e-Mini S&P (ES) and e-Mini NASDAQ 100 (NQ) futures.

WDTS/MDTS: Amalgamates WPNS/MPNS and WI6/MI6. Trading frequency and returns reflect those of the underlying strategies.

These materials are summaries only and do not detail the results of any one trade or sequence of trades. Because month-only performance obscures intramonth performance, maximum peak-to-trough drawdown is also provided on a daily basis. These materials have been prepared for the convenience of interested parties only, and those parties must rely on their own independent advisors. All data are believed to be accurate. Investments like these are not suitable for most investors as they are speculative and involve a high degree of risk, including risk of loss of capital. Futures-only versions of Windsor's programs may be available to qualified investors from MFIP, Inc., an NFA member and CFTC-registered commodity trading advisor. The programs offered by MFIP utilize the e-Mini S&P 500 (ES), e-Mini NASDAQ 100 (NQ), e-Mini Russell 2000 (RTY), or Ultra U.S. Treasury Bond (UBB) futures, depending upon the strategy.

<u>Solicitation and Representation</u>: WSI, and WSI alone, is responsible for representing WSI's management, strategies, and results. If a solicitor's contact information has been placed on WSI materials by WSI, the solicitor has agreed not to alter any of WSI's content in any way. The solicitor may not offer advice or opinions on behalf of WSI or any affiliated entity. Any authorized Solicitor must be a Registered Representative and IAR of a Registered Broker-Dealer or NFA member, must have a current Solicitation Agreement in place with WSI, must disclose to any potential investor the Solicitor's referral arrangement with WSI, and provide such potential investor with a Form ADV Part 2A or be a registered member of the NFA in good standing and obey all aspects of NFA Compliance Rule 2-29. Such Solicitor is independent of WSI and may not offer Securities or Investment Advisory Services on behalf of WSI.

<u>Performance Calculation</u>: With respect to the historical model portfolio performance data presented prior to the date actual trading started, performance results reflect what would have hypothetically occurred during those periods had the firm been managing accounts in this manner, with one additional stipulation for WTAS, detailed below.

Both the actual and simulated returns shown are presented in US dollars and include the reinvestment of dividends and other account earnings. Results reflect reinvestment of dividends and other account earnings, are net of all applicable account transaction, mutual fund fees (where applicable), commission and exchange fees (where applicable), and WSI's fees (deducted monthly for performance reporting purposes). They do not reflect the impact of taxes.

Where noted, returns reflect *actual* trading of the named strategy executed in a WSI proprietary tracking account, but with after-fee returns imputed since the representative accounts did not pay management or performance fees. Capital contributions or withdrawals in tracking accounts are recorded as of end-of-day; daily return or overall performance calculations are not affected by such capital changes. Clients participating in one of WSI's trading strategies will be charged fees as described on page 1. Where performance fees are utilized, such performance fees are assessed only when the account reaches a high-water mark. <u>Stated Performance</u>: Performance results for Windsor Securities' (only) strategies have been compiled by WSI. ACA Performance Services or their precedent firm, Ashland Partners, has completed or is in the process of completing performance certifications of pro forma returns and examinations of actual trading for all strategies.

Simulated Performance: This presentation may contain simulated performance results. SIMULATED PERFORMANCE RESULTS HAVE CERTAIN LIMITATIONS. UNLIKE AN ACTUAL PERFORMANCE RECORD, SIMULATED RESULTS DO NOT REPRESENT ACTUAL TRADING. NO REPRESENTATION IS BEING MADE THAT ANY ACCOUNT WILL OR IS LIKELY TO ACHIEVE PROFIT OR LOSSES SIMILAR TO THOSE SHOWN. There are frequently sharp differences between hypothetical performance results and the actual results subsequently achieved by any particular trading program. The simulated performance presented includes a model portfolio that was developed with the benefit of hindsight using back-tested performance results. Hypothetical trading does not involve financial risk. WSI's strategies are systematic; non-systematic strategies do not take into account that material and market factors may have impacted the adviser's decision. No hypothetical trading record can completely account for the impact of financial risk in actual trading. For example, the ability to withstand heightened market volatility, as occurred during the financial crisis of 2007 and 2008, or to adhere to a particular trading program despite of trading losses are material. There are numerous other factors related to the markets in general or to the implementation of any specific trading program which cannot be fully accounted for in the preparation of hypothetical performance results, all of which can adversely affect actual trading results.

Past performance may not be indicative of future results: Different types of investments and/or investment strategies involve varying levels of risk, and there can be no assurance that any specific investment or investment strategy (including the investments purchased and/or investment strategies devised or undertaken by Windsor) will be profitable. No current or prospective client should assume that future performance will be profitable, equal the performance results reflected, or equal any corresponding historical benchmark index. For reasons including variances in fees, differing client investment objectives and/or risk tolerance, market fluctuation, the date on which a client engaged WSI's services, and any account contributions or withdrawals, the performance of a specific client's account may have varied substantially from the referenced performance results. In the event that there has been a change in a client's investment objectives or financial situation, the client is encouraged to advise us immediately.

Information pertaining to Windsor's advisory operations, services, and fees are set forth in Windsor's current disclosure statement (Form ADV Part 2A), a copy of which is available from Windsor upon request and from the SEC at http://www.adviserinfo.sec.gov.

Information regarding MFIP, Inc. is available upon request.

Benchmarks. The historical index performance results for all benchmark indexes do not reflect the deduction of transaction, custodial, or management fees, the incurrence of which would have the effect of decreasing indicated historical performance results and increasing WSI's performance relative to that benchmark. Indexes are unmanaged and are not available for direct investment. The historical performance results for all indices are provided exclusively for comparison purposes only, and may or may not be an appropriate measure to provide general comparative information to assist an individual client or prospective client in determining whether Windsor performance meets, or continues to meet, his/her investment objective(s). The referenced benchmarks may or may not be appropriate benchmarks against which an observer should compare our returns. Sharpe and Sortino ratios were derived using the 3-month Treasury Bills as the risk-free interest rate, updated quarterly.

The S&P 500 is an index of 500 stocks chosen for market size, liquidity, industry grouping, and other factors. It is one of the most commonly used benchmarks for the overall U.S. stock market and is meant to reflect the risk/return characteristics of the large cap universe. It is included here because of a common expectation among most investors. Returns reflect monthly dividend reinvestment.

The SG CTA Index calculates the net daily rate of return for a pool of CTAs selected from the largest managers open to new investment. Equal-weighted and reconstituted annually, it is a recognized managed-futures performance benchmark. It is included as a reference because investors considering Windsor or MFIP are likely to have considered or be considering CTA investments.

The Barclay Hedge Fund Index is the arithmetic average of the net returns of all hedge funds (excepting Funds of Funds) in the Barclay database which have reported for that month. It is included here as a reference because investors considering Windsor or MFIP are likely to have considered or be considering hedge fund investments.

TLT (iShares 20+ Year Treasury Bond ETF) is an ETF closely tracking the return of the U.S. government bonds with a weighted average maturity of 26.7 years.